

Advanced Planning & Scheduling: Engine of Value Creation!

Fast and Reliable Delivery Performance is the best way to attract and retain target market customers. Using an effective Advanced Planning & Scheduling approach that addresses the root causes of poor delivery will ensure you meet your promise dates, delight your customers and take business away from your competitors!

In **Advanced Planning & Scheduling: Engine of Value Creation**, Scott McMartin outlines the production scheduling technique that enables firms to rise above their industry peers with near perfect delivery performance. Scott's insights will compel you to take the first steps that are immediately actionable; improving your delivery performance with two cycles of lead-time.

"Scott is a passionate supporter of US discrete manufacturing, deeply committed to his clients' success in their continuous improvement initiatives. If Market Leadership, characterized by High Customer Satisfaction levels and Profitability exceeding the Cost of Capital, is your objective, Scott's insight is your best bet for immediate success and long-term partnership." **John Sturgill, Global Finance Technical Manager, Ingersoll Rand**

Thursday July 25th, 2019 from 8:00 am – 9:30 am

At the Schmidt Training and Technology Center, RACC Campus - Room T118
15 South Front Street, Reading PA 19601 – Free Parking in Adjacent Garage

[Click here to sign-up and reserve your seat.](#)

Cost: \$25 / person (includes Continental Breakfast)

Key Takeaways

- ✓ DBR schedule execution is key to managing dependency and variability
- ✓ Understand the Root Causes of Poor Delivery
- ✓ How to Synchronize the flow of Material, Information, and Cash

Scott McMartin, Managing Director, Nimble Leader. Fundamental to his customer-centered approach is the belief that a manufacturing executive's mandate is to consistently drive positive Net Operating Profit After Tax (NOPAT) that exceeds the firm's cost of capital; i.e., positive EVA. At session conclusion, you will head back to your plant with at least one action item you can immediately execute to affirm the evidence of opportunity for improved throughput within your own business. For more than 25 years, Scott has been enabling his clients and employers to leverage APS software and *thoughtware* for competitive advantage.

